# CAPITAL REMODEL + GARDEN SHOW

FEBRUARY 26-28, 2016

Dulles Expo Center CHANTILLY, VA

# How-to set up your company's Buyer's Guide Listing

## How-to create your listing - as easy as 1-2-3!

- Enter your company info online at: http://www.capitalremodelandgarden.com/add-exhibitor-login
- Log in (Buyer's Guide Listing Login) on our homepage with the same login & password: CAPRGFebEXH6
  Please note that the password is case sensitive. Contact your sales rep if you want to fax/email your information.
- 3. We will create your company profile and set up your Get a Quote form
- 4. We will update and maintain your page through the year as required so you can promote product launches, store sales, events and more through your company page year-round!

# Tips to get the most out of your listing

- Enter a full description of your company. The more information you provide the better as it will help people find you using the search tool.
- Use as many keywords as possible. The keywords will help you appear in the search results. If you sell different types of products, be sure to list them all.
- Select the category that best represents your company. Your company will be listed under this heading.
- Include your booth number. Make sure customers can find your company on the show floor.
- Offer a show special or discount. Use a promo code or offer a percentage off to people who mention your listing, this way you can track the results.
- Follow up with email requests. Be sure and reply to any quote requests you receive try and make appointments with customers during the show.

### Benefits of creating your company listing

VISIBILITY - Receive a full page on our website! Detailed company information will remain on the Capital Remodel + Garden Show website (www.capitalremodelandgarden.com) for the entire show season

SALES - Consumers can contact you through a search function and email form and you can immediately respond to requests for more information

### Need more help?

If you need technical help or want to make changes to your listing, please email Jen Shaw at jens@MPWshows.com.



